



SPEEDPAY® NAMED EXCLUSIVE PAYMENTS PROVIDER FOR FLAGSHIP CREDIT ACCEPTANCE

The 5-year contract offers the auto financier's customers access to Speedpay's Walletron solution

ENGLEWOOD, CO (OCTOBER 17, 2017)

Speedpay, Inc., a Western Union® company, announced its renewed relationship with Flagship Credit Acceptance, a leading auto-finance provider with a nationwide network of more than 9,400 dealers. As part of its five-year deal, which positions Speedpay as Flagship's electronic billing presentment and exclusive payments provider, Flagship will be Speedpay's first auto finance client to offer the moBills® solution through Walletron.

"Our commitment to Speedpay is a testament to the confidence we have in their array of solutions – namely, their mobile payment options – that will help make it easier for our customers to pay their bills on time," said David Bertoncini, Chief Operating Officer at Flagship Credit Acceptance. **"Aligning with Speedpay means we will have greater efficiency in billing, access to top-notch customer service, and a reliable stream of payments."**

As part of its agreement with Speedpay to implement Walletron moBills®, Flagship will provide customers with the option to view their statement or pay their bill from within their smartphones' mobile wallets. Users will receive light-up phone notifications reminding them to make or schedule a payment before a bill is due, and those who make automatic payments can also receive smartphone notifications confirming their payment has been made. The customer's Flagship bill will update automatically in their mobile wallet, providing accurate account information in a centralized place on their phone.

"The moBills® solution enables Flagship to offer their customers a convenient, mobile-centric view into their account that complements their lifestyles. No more remembering their account numbers or log-in information before being able to make a payment – essential functions given the on-the-go demands of today's consumers," said Frank Lockridge, Head of Speedpay. "It's one of the many options we offer our clients to help them reach their customers in the right place, at the right time, to facilitate timely payments."

As a subsidiary of The Western Union Company, a leader in global payment services, Speedpay offers clients billing and payments solutions through various channels and across multiple industries, helping reduce costs, increase efficiency and improve customer satisfaction. Speedpay services also maintain an average of 99.98 percent uptime and offer 24/7 support, 365 days a year.

To learn more about Speedpay's comprehensive electronic bill payment and presentment solutions, visit speedpay.com.

ABOUT SPEEDPAY, INC.®

Speedpay provides electronic bill presentment and payment (EBPP) solutions that help keep your business running. An industry leader given its footprint, financial strength, service reliability and availability, Speedpay is dedicated to helping billers collect better payments. Our clients benefit from our highly consultative approach – ensuring we deliver customized payments offerings that address your business challenges and provide overall efficiency, ultimately saving you time and money. From web to mobile, eBill, IVR or CSR, Speedpay offers some of the most highly configurable channels available on the market, specifically designed for the way people want to pay bills.

A wholly owned subsidiary of E-Commerce Group Products, Inc., Speedpay has been at the forefront of the electronic payments industry since 1989, and was acquired by Western Union® in 2002.

For more information, **visit speedpay.com**.

ABOUT FLAGSHIP CREDIT ACCEPTANCE

Flagship Credit Acceptance LLC ("Flagship"), headquartered in Chadds Ford, Pennsylvania with offices in Irving, Texas, Phoenix, Arizona, Irvine, California and Indianapolis, Indiana, helps credit-challenged auto shoppers secure financing through partnerships with primarily franchised auto dealers and through its direct lending site, CarFinance.com. Flagship Credit has successfully grown its portfolio to \$2.9 billion in managed receivables. The Company currently purchases indirect auto contracts from a nationwide network of over 9,400 dealers and originates direct to consumers in 46 states.

ABOUT WALLETRON

Walletron, Inc. delivers a SaaS platform that automates brands' presence in mobile wallets like Apple Wallet and Android Pay. The system manages the content and appearance of digital cards consumers place in these wallets. Expanding the platform designed and used globally for mobile wallet loyalty, Walletron now also serves billers through the world's only bill-to-wallet patent-pending solution, moBills®. Walletron bills and statements persist and allow clients to send branded notifications that light up consumers' devices with tailored messages, without ever downloading an app. The mobile wallet channel lets consumers pay bills simply in just two taps – and billers are able to communicate with their customers in a secure, trusted and engaging way.

To learn more about Walletron, visit www.walletron.com.

MEDIA CONTACTS

Brownstein Group for Speedpay:
Jen Micklow
215-735-3470 x154
speedpay@brownsteingroup.com

For Walletron:
Kate Ryan PR
Kate Ryan
774-929-5223
kate@kateryanpr.com